

June 15, 2009

The Honorable Mary A. McLaughlin  
United States District Court  
for the Eastern District of Pennsylvania  
U.S. Courthouse  
601 Market Street, Room #13614  
Philadelphia, PA 19106-1723

Dear Judge McLaughlin!

My name is Vladimir Pakhnov. I have been in top management positions in automobile companies for over 15 years. 4 years ago I was the General Manager of Russia's largest auto dealer center – Kia Motors. Our auto center exported used vehicles from the U.S., sold them through a network of showrooms in Moscow and provided service for them. Andrew Mogilyansky was our U.S. partner in the auto export business, and that is how I met him.

From my working with him, I can tell that Andrew is an honest and honorable businessman, a man of his words. His analytical and marketing skills is what made our business grow exponentially in a short period of time.

I traveled to Philadelphia on business multiple times during my work at Kia Motors. Despite the fact that Andrew was always very busy with work, I would always get his attention and warm welcome. He always met me at the airport himself, arranged for accommodations and transportation during my stay. After a busy work day, he often invited me to his house for dinners and to socialize with his family and friends. I would like to point out that I met and became good friends with Andrew's wife Oksana, his kids, Daniel, Anna and Julia, his dad Alex and other relatives. Andrew was always the center of his family, always finding time to spend with the kids and be attentive and romantic with his wife.

I would like to point out that in his relationships with colleagues Andrew is always respectful and friendly, with partners and clients – polite and trustworthy. In difficult situations his main priority is to find a compromise, and his creative approach to problem solving is irreplaceable in business. He is also a modest and discreet individual. He's opposed to conflicts and is always very grounded and stable.

Andrew is also a very compassionate and philanthropic person. The help that he provided to the children in Beslan who suffered in the terrorist attack, is immense. I personally helped him organize the shipment of a wheelchair for a paralyzed child from Philadelphia to Beslan. I am glad that I was able to make my small contribution to this noble cause. It was only made possible by Andrew's kind heart, and I know that his help changed lives of many families in Beslan.



15.06.2009

With respect,  
Commercial Director  
Pakhnov V.V.